



## Annual Meeting of Members

Hale Centre Theatre – Legacy Room  
Tuesday, October 14, 2025

Visit the QR Code or Link below  
to view the full meeting packet:



<https://bluestakes.org/pdfs/2025AnnualMeetingPacket.pdf>

### **AGENDA**

#### ***BUFFET BREAKFAST***

**9:00 A.M.**

#### ***VIDEO***

#### ***“DIGGING DANGERS 35”***

#### ***WELCOME***

Tammy Wambeam (Salt Lake City Public Utilities)  
*Chair, Blue Stakes of Utah 811*

#### ***BOARD CHAIR’S MESSAGE***

Tammy Wambeam (Salt Lake City Public Utilities)  
*Chair, Blue Stakes of Utah 811*

#### ***BOARD INTRODUCTIONS***

Jill Jones (Central Davis Sewer District)  
*Secretary, Blue Stakes of Utah 811*

#### ***BLUE STAKES SCHOLARSHIP***

Jill Jones (Central Davis Sewer District)  
*Secretary, Blue Stakes of Utah 811*

#### ***ELECTIONS & OTHER BUSINESS***

Aaron Leach (UTOPIA Fiber)  
*Vice Chair, Blue Stakes of Utah 811*

#### ***AUDITOR’S REPORT***

Ryan Child  
*Child, Richards CPAs & Advisors*

#### ***2025-2026 FINANCIAL OUTLOOK***

Jeff Hansen (Enbridge Utah)  
*Treasurer, Blue Stakes of Utah 811*

#### ***CENTER ACTIVITY REPORT***

Paul Huntsman  
*President, Blue Stakes of Utah 811*

#### ***QUESTIONS & ANSWERS***

Paul Huntsman  
*President, Blue Stakes of Utah 811*

#### ***ADJOURNMENT***



# Blue Stakes of Utah 811



October 14, 2025

Dear Stakeholders, Partners, and Team Members,

Thank you all for joining us at this year's Blue Stakes of Utah 811 Annual Meeting of Members. My name is Tammy Wambeam. I work for Salt Lake City Department of Public Utilities. I currently represent the City & Municipality Owned Utility Classification on the Board of Directors and am honored to now serve as Chair of the Board. I stepped into this role a few months ago following the retirement of Paul Harvey, who served with distinction on the Board for 20 years, including the last three years as Chair. I want to take a moment to sincerely thank Paul for his leadership, legal expertise, and his unwavering passion for everything Blue Stakes. He leaves behind a strong legacy, and he will certainly be missed.

I'd also like to recognize and thank our board members for their dedication, service, and hard work. Your commitment helps keep this organization moving forward.

As many of you know, the Blue Stakes Association was created over 51 years ago and was officially incorporated in 2001. Since then, the Center has operated under the direction and oversight of the Association's Board of Directors. The mission of the Center is critical: to establish, maintain, and promote a one-call system in Utah that helps prevent damage, protect public safety, and preserve the environment. In addition, we offer consulting, educational, operational, and related services to support these goals.

The role of the Board of Directors is to provide oversight and strategic direction for the organization. We meet quarterly to address matters such as financial stability, governance, and responses to legislative changes, like the recent law updates and the fee adjustments. These are never easy decisions, and I appreciate the thoughtful input and engagement from our board members during those discussions.

As we look ahead, we are anticipating further transitions. Several Board members have retired and a couple more will be retiring over the coming year. Six of 11 board members have about 1 year or less. If you are interested in serving on the Board, or know someone who would be a strong candidate, please reach out to your Utility Classification representative. Our strength lies in diverse voices and perspectives, and we welcome your involvement.

Thanks to the hard work of the Center's dedicated staff and leadership team, we have made significant progress over the last year. I want to personally thank the entire Blue Stakes team for their outstanding efforts. I would like to take a moment to highlight a few of our accomplishments from the past this year.

- Successfully completed the first full year under the new law, with ongoing training and education efforts to ensure broad understanding and compliance for excavators and member facility operators.
- Thanks to accurate volume forecasting and strategic planning we implemented a modest fee increase that has kept the Center financially stable.
- Achieved a significant decrease in unnecessary Update requests.
- Welcomed 29 new association members, bringing our total to 657 active members.
- Enhanced our online training site and delivered safety presentations to over 4,000 attendees.
- Made major improvements in cybersecurity and disaster mitigation, strengthening the resilience of our systems and services.

Remember, the Board exists to serve you, our members. If you ever have questions, suggestions, or concerns, please don't hesitate to reach out to me, any member of the Board, or to our President, Paul Huntsman. We are committed to supporting you and advancing the mission of Blue Stakes.

Thank you again for your time today and most importantly, for your continued support of Blue Stakes of Utah 811. I offer my sincere gratitude to every member of the Association for your continued participation, engagement, and financial support. Quite simply, we couldn't do this important work without you.

Thank you.  
Tamara Wambeam  
Board Chair

## BOARD OF DIRECTORS

Effective 7/17/2025

### Chair

#### CITY & MUNICIPALITY OWNED UTILITIES

**Tammy Wambeam**  
Salt Lake City Public Utilities  
1530 S West Temple  
Salt Lake City, Utah 84115  
(801) 483-6746 Office  
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### Vice Chair

#### LOCAL TELEPHONE CARRIERS / FIBER OPTICS

**Aaron Leach**  
UTOPIA Fiber  
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### Treasurer

#### ENBRIDGE GAS UTAH

**Jeff Hansen**  
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### Secretary

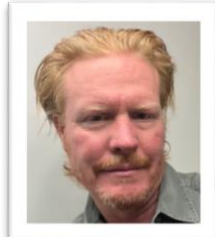
#### SEWER

**Jill Jones**  
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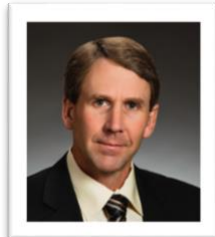
#### ROCKY MOUNTAIN POWER

**Kevin Hill**  
Rocky Mountain Power  
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#### LUMEN

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### WATER

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### POWER

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#### CABLE TELEVISION / BROADBAND

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#### GAS / OIL / PETROLEUM GATHERING & TRANSMISSION

**Bob Checketts**  
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2755 E Cottonwood Pkwy, Suite 300  
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#### LONG DISTANCE TELEPHONE CARRIERS / FIBER OPTICS

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1 Verizon Way  
Building, 2 Floor 3, West  
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[Mark.D.Paff@verizon.com](mailto:Mark.D.Paff@verizon.com)



#### ADVISORY BOARD MEMBER – CONSTRUCTION / EXCAVATION

**Glen Perry**  
COP Construction LLC  
555 W 1100 N  
North Salt Lake, UT 84054  
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**BLUE STAKES OF UTAH  
UTILITY NOTIFICATION CENTER, INC.  
(A NON-PROFIT ORGANIZATION)**

**FINANCIAL STATEMENTS WITH  
INDEPENDENT AUDITOR'S REPORT  
JUNE 30, 2025 AND 2024**

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## INDEPENDENT AUDITOR’S REPORT

To the Board of Directors and Members  
of Blue Stakes of Utah Utility Notification Center, Inc.

### Opinion

We have audited the accompanying financial statements of Blue Stakes of Utah Utility Notification Center, Inc. (a nonprofit organization), which comprise the balance sheets as of June 30, 2025 and 2024, and the related statements of income and retained earnings, and cash flows, for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blue Stakes of Utah Utility Notification Center, Inc. as of June 30, 2025 and 2024, and the changes in its retained earnings and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Blue Stakes of Utah Utility Notification Center, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Blue Stakes of Utah Utility Notification Center, Inc.’s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor’s Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Blue Stakes of Utah Utility Notification Center, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Blue Stakes of Utah Utility Notification Center, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Child Richards CPAs & Advisors*

Ogden, Utah  
September 29, 2025

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**BALANCE SHEETS**  
**AS OF JUNE 30, 2025 AND 2024**

| <b>ASSETS</b>                                |                          |                          |
|----------------------------------------------|--------------------------|--------------------------|
|                                              | <b>June 30,<br/>2025</b> | <b>June 30,<br/>2024</b> |
| <b>CURRENT ASSETS</b>                        |                          |                          |
| Cash and cash equivalents                    | \$ 492,526               | \$ 342,714               |
| Investments                                  | 4,135,304                | 4,137,661                |
| Accounts receivable - members                | 664,912                  | 467,979                  |
| Prepays                                      | 33,878                   | 82,121                   |
| <b>TOTAL CURRENT ASSETS</b>                  | <b>5,326,620</b>         | <b>5,030,475</b>         |
| <b>FIXED ASSETS</b>                          |                          |                          |
| Land                                         | 211,721                  | 211,721                  |
| Equipment                                    | 470,363                  | 533,006                  |
| Building                                     | 484,839                  | 484,839                  |
| Less: accumulated depreciation               | (798,358)                | (835,096)                |
| <b>TOTAL FIXED ASSETS</b>                    | <b>368,565</b>           | <b>394,470</b>           |
| <b>OTHER ASSETS</b>                          |                          |                          |
| Investments - bonus plan (restricted)        | 158,305                  | 144,351                  |
| Norfield Development Partners, LLC           | 426,498                  | 426,498                  |
| <b>TOTAL OTHER ASSETS</b>                    | <b>584,803</b>           | <b>570,849</b>           |
| <b>TOTAL ASSETS</b>                          | <b>\$ 6,279,988</b>      | <b>\$ 5,995,794</b>      |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>       |                          |                          |
| <b>CURRENT LIABILITIES</b>                   |                          |                          |
| Accrued payroll liabilities                  | \$ 233,451               | \$ 241,543               |
| Accounts payable                             | 24,599                   | 23,428                   |
| Deferred revenue                             | 41,150                   | 40,100                   |
| <b>TOTAL CURRENT LIABILITIES</b>             | <b>299,200</b>           | <b>305,071</b>           |
| <b>LONG-TERM LIABILITIES</b>                 |                          |                          |
| Compensated absences                         | 120,626                  | 114,373                  |
| Bonus plan payable                           | 158,305                  | 144,351                  |
| <b>TOTAL LONG-TERM LIABILITIES</b>           | <b>278,931</b>           | <b>258,724</b>           |
| <b>TOTAL LIABILITIES</b>                     | <b>578,131</b>           | <b>563,795</b>           |
| <b>MEMBERS' EQUITY</b>                       |                          |                          |
| Retained earnings                            | 5,701,857                | 5,431,999                |
| <b>TOTAL MEMBERS' EQUITY</b>                 | <b>5,701,857</b>         | <b>5,431,999</b>         |
| <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b> | <b>\$ 6,279,988</b>      | <b>\$ 5,995,794</b>      |

See accompanying notes to financial statements.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**STATEMENTS OF INCOME AND RETAINED EARNINGS**  
**FOR THE YEARS ENDED JUNE 30, 2025 AND 2024**

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|                                       | <u>June 30,</u><br><u>2025</u> | <u>June 30,</u><br><u>2024</u> |
|---------------------------------------|--------------------------------|--------------------------------|
| <b>INCOME</b>                         |                                |                                |
| Transmission fees                     | \$ 3,676,154                   | \$ 3,296,512                   |
| Membership fees                       | <u>42,650</u>                  | <u>41,650</u>                  |
| <b>TOTAL INCOME</b>                   | <u>3,718,804</u>               | <u>3,338,162</u>               |
| <b>OPERATING EXPENSES</b>             |                                |                                |
| Advertising expense                   | 182,752                        | 257,543                        |
| Automobile expense                    | 42,853                         | 41,024                         |
| Communications                        | 87,703                         | 82,052                         |
| Depreciation                          | 25,907                         | 25,907                         |
| Center insurance (Note 16)            | 35,671                         | 36,236                         |
| Office expense                        | 70,744                         | 84,606                         |
| Salaries and wages (Note 16)          | 2,046,270                      | 1,882,973                      |
| Payroll taxes (Note 16)               | 195,381                        | 184,693                        |
| Health insurance (Note 16)            | 437,023                        | 408,387                        |
| Retirement benefits (Note 16)         | 43,405                         | 43,188                         |
| Contracted services                   | 40,804                         | 204,625                        |
| Property tax                          | 12,577                         | 9,102                          |
| Professional fees                     | 60,498                         | 68,032                         |
| Service and maintenance               | 412,173                        | 436,546                        |
| Travel/training/meetings              | 31,662                         | 45,003                         |
| Utilities                             | 6,927                          | 6,265                          |
| Bank charges                          | 8,876                          | 6,591                          |
| Donations                             | <u>12,000</u>                  | <u>6,000</u>                   |
| <b>TOTAL OPERATING EXPENSES</b>       | <u>3,753,226</u>               | <u>3,828,773</u>               |
| <b>NET OPERATING INCOME (LOSS)</b>    | <u>(34,422)</u>                | <u>(490,611)</u>               |
| <b>OTHER INCOME (EXPENSES)</b>        |                                |                                |
| Unrealized gain (loss) on investments | <u>304,280</u>                 | <u>296,024</u>                 |
| <b>TOTAL OTHER INCOME (EXPENSE)</b>   | <u>304,280</u>                 | <u>296,024</u>                 |
| <b>NET INCOME (LOSS)</b>              | <u>269,858</u>                 | <u>(194,587)</u>               |
| <b>BEGINNING RETAINED EARNINGS</b>    | <u>5,431,999</u>               | <u>5,626,586</u>               |
| <b>ENDING RETAINED EARNINGS</b>       | <u><u>\$ 5,701,857</u></u>     | <u><u>\$ 5,431,999</u></u>     |

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See accompanying notes to financial statements.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2025 AND 2024**

|                                                                                     | <u>June 30,<br/>2025</u> | <u>June 30,<br/>2024</u> |
|-------------------------------------------------------------------------------------|--------------------------|--------------------------|
| <b>CASH FLOWS FROM OPERATIONS</b>                                                   |                          |                          |
| Net operating income (loss)                                                         | \$ (34,422)              | \$ (490,611)             |
| Adjustments to reconcile net income to net cash<br>provided by operating activities |                          |                          |
| Depreciation                                                                        | 25,907                   | 25,907                   |
| (Increase) decrease in:                                                             |                          |                          |
| Accounts receivable - members                                                       | (196,933)                | 82,078                   |
| Investments - bonus plan-restricted                                                 | -                        | -                        |
| Prepays                                                                             | 48,243                   | (30,357)                 |
| Increase (decrease) in:                                                             |                          |                          |
| Deferred revenue                                                                    | 1,050                    | (200)                    |
| Compensated absences                                                                | 6,253                    | 24,302                   |
| Accrued liability-bonus plan                                                        | 64,100                   | 22,261                   |
| Accrued payroll liabilities                                                         | (8,092)                  | 164,491                  |
| Accounts payable                                                                    | 1,171                    | 10,551                   |
| Net cash provided (used) by operating activities                                    | <u>(92,723)</u>          | <u>(191,578)</u>         |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                         |                          |                          |
| Purchase of investments                                                             | 242,535                  | -                        |
| Purchase of fixed assets                                                            | -                        | -                        |
| Net cash provided (used) by investing activities                                    | <u>242,535</u>           | <u>-</u>                 |
| Net increase (decrease) in cash                                                     | 149,812                  | (191,578)                |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING</b>                                         | <u>342,714</u>           | <u>534,292</u>           |
| <b>CASH AND CASH EQUIVALENTS, ENDING</b>                                            | <u><u>\$ 492,526</u></u> | <u><u>\$ 342,714</u></u> |
| <b>SUPPLEMENTAL DISCLOSURES:</b>                                                    |                          |                          |
| <b>Non-cash investing activities</b>                                                |                          |                          |
| Unrealized gain (loss)                                                              | \$ 304,280               | \$ 296,024               |
|                                                                                     | <u><u>\$ 304,280</u></u> | <u><u>\$ 296,024</u></u> |

See accompanying notes to financial statements.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 1 - NATURE OF ACTIVITIES**

Nature of Activities

Blue Stakes of Utah Utility Notification Center, Inc. (the Center) was incorporated in the State of Utah July 1, 1998, as a Utah non-profit corporation. The corporation was organized for and is operated exclusively for notification to member utilities of planned excavations as well as damage prevention education/awareness within the state of Utah.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Financial Statement Presentation

The Financial Accounting Standards Board issued "Financial Statements of Not-for-Profit Organizations" ASC 958-210, formerly SFAS 117. ASC 958-210 provides standards for external financial statements certified by an independent accountant for certain types of non-profit organization. ASC 958-210 does not apply to member benefit organizations.

Cash Equivalents

Cash equivalents consist of short-term highly liquid investments which are readily convertible into cash within ninety (90) days from the date of purchase.

Fair Value of Financial Instruments

The carrying amount of financial instruments approximates their fair value because of their short-term nature. The Center primarily invests in certificates of deposits and mutual funds.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. The Center provides for losses on accounts receivable using the allowance method. The allowance is based on individual customer accounts. Amounts owing that are older than 90 days in arrears that are deemed to be uncollectible by management are written off. The allowance for doubtful accounts as of June 30, 2025 and 2024 was \$0 and \$0, respectively. The Center charges interest on balances owed over 120 days old that are still deemed to be collectible.

Revenue Recognition

The Center recognizes revenue from annual membership fees and transmission fees. The performance obligation for the membership fees consists of the support from the Center to its members to facilitate communication between excavators, homeowners, and utility companies prior to excavation. Membership fees paid in advance are deferred to the year or months to which they relate. Due to the nature and timing of the performance and/or transfer of services, substantially all contract liabilities at June 30 of each year are recognized in the following year.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Revenue Recognition (continued)

Revenues derived from transmission fees are recognized as the services are provided. The Center receives the majority of its income from fees collected from members for the sole purpose of meeting losses and expenses.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

The Center is exempt from Federal income taxes under Internal Revenue Code Section 501(c) (6). The Center is not considered a private foundation.

The Center's Forms 990, Return of Organization Exempt from Income Tax, for the years ending 2023, 2024, and 2025 are subject to examination by the IRS, generally for three years after they were filed.

Contributed Services

No amounts have been reported in the accompanying financial statements for contributed services because no objective basis is available to measure the value of such services.

Leases

The Center has implemented Financial Accounting Standards Board (FASB) ASU No. 2016-02, Leases. This standard requires lessees to recognize a lease liability and a right-of-use (ROU) asset for all leases longer than 12 months at the commencement of the lease and disclose key information about the leasing arrangements. The Center did not have any leases as of June 30, 2025.

Fixed Assets

All acquisitions of property and equipment in excess of \$5,000 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Fixed assets are carried at cost, if purchased and at fair value if contributed. Depreciation is computed on a straight-line basis over the estimated useful lives of assets as follows:

|                          | Years | Depreciation<br>Rate |
|--------------------------|-------|----------------------|
| Land                     | 0     | 0.0                  |
| Construction in progress | 0     | 0.0                  |
| Building                 | 30    | 3.3                  |
| Equipment                | 7     | 14.3                 |
| Equipment                | 5     | 20.0                 |
| Equipment                | 3     | 33.3                 |
| Equipment                | 2     | 50.0                 |

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Liquidity and Availability of Financial Resources

The Center regularly monitors liquidity to meet its cash flow requirements and operating needs. The availability of financial assets is primarily affected by management designations and the nature of the underlying assets.

**NOTE 3 – INVESTMENTS**

Investments consist of certificates of deposits, are stated at fair value, and are as follows at June 30, 2025 and 2024:

|                                                                  | <u>June 30, 2025</u> | <u>Interest Rate</u> |
|------------------------------------------------------------------|----------------------|----------------------|
| US Treasury Bill - matures October 2, 2025                       | \$ 212,650           | N/A                  |
| US Treasury Bill - matures April 16, 2026                        | 482,627              | N/A                  |
| US Treasury Note - matures December 15, 2026                     | 495,670              | 4.34%                |
| Time Certificate of Deposit - matures October 20, 2025           | 219,405              | 5.00%                |
| Time Certificate of Deposit - matures December 15, 2025          | 225,459              | 4.75%                |
| Time Certificate of Deposit - matures December 18, 2025          | 145,547              | 5.20%                |
| Time Certificate of Deposit - matures December 18, 2025          | 145,573              | 5.15%                |
| Time Certificate of Deposit - matures January 5, 2026            | 209,805              | 4.95%                |
| Time Certificate of Deposit - matures May 1, 2026                | 235,899              | 4.05%                |
| Time Certificate of Deposit - matures May 22, 2026               | 145,029              | 4.10%                |
| Time Certificate of Deposit - matures November 19, 2027          | 145,390              | 4.05%                |
| Market Linked Certificate of Deposit - matures July 2, 2026      | 125,800              | N/A                  |
| Market Linked Certificate of Deposit - matures October 5, 2026   | 118,125              | N/A                  |
| Market Linked Certificate of Deposit - matures November 2, 2026  | 161,711              | N/A                  |
| Market Linked Certificate of Deposit - matures November 4, 2026  | 101,010              | N/A                  |
| Market Linked Certificate of Deposit - matures November 29, 2027 | 126,505              | N/A                  |
| Market Linked Certificate of Deposit - matures February 2, 2028  | 139,700              | N/A                  |
| Market Linked Certificate of Deposit - matures April 3, 2028     | 152,580              | N/A                  |
| Market Linked Certificate of Deposit - matures June 2, 2028      | 113,960              | N/A                  |
| Market Linked Certificate of Deposit - matures June 2, 2029      | 111,066              | N/A                  |
| Market Linked Certificate of Deposit - matures August 23, 2029   | 97,017               | N/A                  |
| Market Linked Certificate of Deposit - matures August 23, 2029   | 101,885              | N/A                  |
| Market Linked Certificate of Deposit - matures November 1, 2029  | 101,700              | N/A                  |
| Cash Sweep at Investment Brokerage                               | 21,192               | N/A                  |
|                                                                  | <u>\$ 4,135,304</u>  |                      |

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

**NOTE 3 – INVESTMENTS (CONTINUED)**

|                                                                 | June 30, 2024 | Interest<br>Rate |
|-----------------------------------------------------------------|---------------|------------------|
| Market Linked Certificate of Deposit - matures August 6, 2024   | \$ 107,440    | N/A              |
| Market Linked Certificate of Deposit - matures November 5, 2024 | 124,070       | N/A              |
| Market Linked Certificate of Deposit - matures July 2, 2026     | 125,000       | N/A              |
| Market Linked Certificate of Deposit - matures October 5, 2026  | 105,180       | N/A              |
| Market Linked Certificate of Deposit - matures November 2, 2026 | 144,790       | N/A              |
| Market Linked Certificate of Deposit - matures February 2, 2028 | 127,138       | N/A              |
| Market Linked Certificate of Deposit - matures June 2, 2028     | 102,660       | N/A              |
| Market Linked Certificate of Deposit - matures August 23, 2029  | 88,980        | N/A              |
| Market Linked Certificate of Deposit - matures August 23, 2029  | 93,010        | N/A              |
| US Treasury Note - matures August 15, 2024                      | 277,270       | 0.37%            |
| US Treasury Note - matures April 17, 2025                       | 509,023       | 0.13%            |
| Time Certificate of Deposit - matures July 15, 2024             | 202,926       | 4.60%            |
| Time Certificate of Deposit - matures September 20, 2024        | 146,882       | 5.20%            |
| Time Certificate of Deposit - matures October 7, 2024           | 201,404       | 4.36%            |
| Time Certificate of Deposit - matures November 7, 2024          | 230,117       | 5.44%            |
| Time Certificate of Deposit - matures December 13, 2024         | 236,562       | 5.10%            |
| Time Certificate of Deposit - matures December 17, 2024         | 220,587       | 5.10%            |
| Time Certificate of Deposit - matures May 21, 2025              | 151,962       | 5.30%            |
| Time Certificate of Deposit - matures October 20, 2025          | 218,707       | 5.00%            |
| Time Certificate of Deposit - matures December 15, 2025         | 224,046       | 4.77%            |
| Time Certificate of Deposit - matures December 18, 2025         | 145,249       | 5.19%            |
| Time Certificate of Deposit - matures December 18, 2025         | 145,213       | 5.14%            |
| Time Certificate of Deposit - matures January 5, 2026           | 209,000       | 4.95%            |
| Cash Sweep at Investment Brokerage                              | 445           | N/A              |
|                                                                 | \$ 4,137,661  |                  |

**NOTE 4 – RESTRICTED INVESTMENTS, EMPLOYEE BONUS PLAN**

The Center has established a bonus plan to provide supplementary compensation as an incentive and reward to eligible employees who contribute materially to the success of the employer. The employer is the owner of the funds held in the account. The account balance, representing the bonus award allocated to an eligible employee, adjusted for gains, losses and earnings shall be paid to the employee following the earlier of (a) the fifth anniversary of the date of the bonus award, (b) the attainment of age 62-1/2, or (c) a vote by the Board.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 4 – RESTRICTED INVESTMENTS, EMPLOYEE BONUS PLAN (CONTINUED)**

These investments are held by a separate custodian from other investments and consist primarily of mutual funds. Restricted investments as of June 30, 2025 and 2024 are summarized as follows:

|               | <u>Cost</u> | <u>Fair Value</u> | <u>Carrying<br/>Value</u> |
|---------------|-------------|-------------------|---------------------------|
| June 30, 2025 | \$ 96,465   | \$ 158,305        | \$ 158,305                |
| June 30, 2024 | \$ 96,465   | \$ 144,351        | \$ 144,351                |

The Center reports these assets and an associated payable to the eventual recipients of the fund as both assets and a liability on the balance sheets. In addition, to these amounts, the Center reports a contribution payable from the Center and to the plan in the amount of \$60,965. The contribution payable for the year ended June 30, 2024 was \$61,969.

**NOTE 5 –FIXED ASSETS**

A summary schedule showing the beginning and ending capital asset balances and associated depreciation is as follows:

|                                            | <u>June 30,<br/>2024</u> | <u>Increases</u>   | <u>Decreases</u> | <u>June 30,<br/>2025</u> |
|--------------------------------------------|--------------------------|--------------------|------------------|--------------------------|
| Capital assets not being depreciated:      |                          |                    |                  |                          |
| Land                                       | \$ 211,721               | \$ -               | \$ -             | \$ 211,721               |
| Total capital assets not being depreciated | <u>211,721</u>           | <u>-</u>           | <u>-</u>         | <u>211,721</u>           |
| Capital assets being depreciated:          |                          |                    |                  |                          |
| Building                                   | 484,839                  | -                  | -                | 484,839                  |
| Equipment                                  | 533,006                  | -                  | (62,643)         | 470,363                  |
| Total capital assets being depreciated     | <u>1,017,845</u>         | <u>-</u>           | <u>(62,643)</u>  | <u>955,202</u>           |
| Accumulated depreciation:                  |                          |                    |                  |                          |
| Building                                   | (316,966)                | (15,988)           | -                | (332,954)                |
| Equipment                                  | (518,128)                | (9,919)            | 62,643           | (465,404)                |
| Total accumulated depreciation             | <u>(835,096)</u>         | <u>(25,907)</u>    | <u>62,643</u>    | <u>(798,358)</u>         |
| Net depreciable assets                     | <u>182,749</u>           | <u>(25,907)</u>    | <u>-</u>         | <u>156,844</u>           |
| Capital assets, net                        | <u>\$ 394,470</u>        | <u>\$ (25,907)</u> | <u>\$ -</u>      | <u>\$ 368,565</u>        |

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 6 – ACCOUNTS RECEIVABLE**

Accounts receivable consists of amounts billed to members on a monthly basis. Aged accounts receivable for the years ended June 30, 2025 and 2024 were as follows:

|               | <u>Current</u>    | <u>31 - 60 days</u> | <u>61 - 90 days</u> | <u>Over 90<br/>days</u> | <u>Totals</u>     |
|---------------|-------------------|---------------------|---------------------|-------------------------|-------------------|
| June 30, 2025 | <u>\$ 647,335</u> | <u>\$ -</u>         | <u>\$ 8,865</u>     | <u>\$ 8,712</u>         | <u>\$ 664,912</u> |
| June 30, 2024 | <u>\$ 461,348</u> | <u>\$ 2,702</u>     | <u>\$ 2,839</u>     | <u>\$ 1,090</u>         | <u>\$ 467,979</u> |

**NOTE 7 – NORFIELD DEVELOPMENT PARTNERS, LLC**

On February 20, 2014 the Center became a member (owner) of Norfield Development Partners, LLC along with seven other utility notification centers in the United States. The LLC was established in order to acquire software and provide software development services to the members of the LLC. The Center's initial capital contribution to fund the LLC was \$385,679, which gave the Center an ownership interest in the LLC of 9.64%. Total contributions upon funding were \$4,000,000 from all centers. At the end of 2014 another center joined the LLC, which reduced Blue Stakes ownership share to 8.62%. During the year ended June 30, 2022, Blue Stakes purchased an additional 2.05 share for \$40,819 which increased the Center's ownership to 11.06%. During the year ended June 30, 2025, another two members of Norfield exited ownership, which effectively transferred an additional 3.36% of ownership to the Center, for a total of 14.42%

As the LLC is a private company, it is not practicable to estimate the fair value of the ownership in the LLC, therefore the ownership is carried at cost. The LLC has a fiscal year end of December 31st.

The investment in Norfield has been evaluated for impairment as interim financial statements from Norfield. As of June 30, 2025, those financial statements show the value of the company at \$5,456,314 and Blue Stakes' portion at \$857,333, which is above the initial cost reported on the Center's balance sheet.

**NOTE 8 - CONCENTRATION OF CREDIT RISK**

Blue Stakes of Utah Utility Notification Center, Inc. maintains accounts that are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash at the bank exceeded federally insured limits by \$158,067 as of June 30, 2025 and \$87,186 as of June 30, 2024.

**NOTE 9 - RETIREMENT PLAN**

The Center has established a simple IRA retirement plan for eligible employees. The Center will contribute a matching contribution to each eligible employee's simple IRA equal to the employee's salary reduction contributions up to a limit of 3% of the employee's compensation for the year. The employer contribution for both the management and operations staff employees for the year ending June 30, 2025 was \$43,405 and \$39,956 for the year ending June 30, 2024.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 10 – FAIR VALUE MEASUREMENTS**

FASB ASC 820-10-50 formerly Statement 157, Fair value Measurements, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under ASC 820-10-50 are described as follows:

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Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets

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Level 2 Inputs to the valuation methodology include

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the assets or liability;
- inputs that are derived principally from or corroborated by observed market data by correlation or other means.

If the assets or liabilities have a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

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Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

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The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2025.

*Mutual Funds:* A mutual fund's fair market value is its Net Asset Value (NAV), which is determined daily by the fair value hierarchy using Level 1 (observable market prices), Level 2 (observable but not quoted prices), or Level 3 (unobservable inputs). Funds value their holdings at the end of each business day, calculating an updated NAV that serves as the price for daily purchases and redemptions by investors.

*U.S. Treasury securities:* are valued as Level 1 assets because their fair value is based on unadjusted quoted market prices from active markets.

*Market-Linked and Time CD's* fair market value is influenced by the underlying market index performance, prevailing interest rates, and time to maturity, but its interim value is not necessarily the amount you would receive if sold early. Since these CDs are designed for long-term holding, their early withdrawal value can be substantially discounted, and the principal amount and any potential supplemental return are only guaranteed at maturity and are subject to FDIC insurance limits.

The Center's assets that are measured at fair value include the investments of the bonus plan.

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**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

**NOTE 10 – FAIR VALUE MEASUREMENTS (CONTINUED)**

The following tables sets forth by level, within the fair value hierarchy, the plan's assets at fair value as of June 30, 2025 and 2024:

|                            | <b>Assets at Fair Value as of June 30, 2025</b> |                     |                |                     |
|----------------------------|-------------------------------------------------|---------------------|----------------|---------------------|
|                            | <u>Level 1</u>                                  | <u>Level 2</u>      | <u>Level 3</u> | <u>Total</u>        |
| Mutual Funds               | \$ 158,305                                      | \$ -                | \$ -           | \$ 158,305          |
| US Treasury                | 1,190,947                                       |                     |                | 1,190,947           |
| Time CDs                   | -                                               | 1,472,104           | -              | 1,472,104           |
| Market Linked CDs          | -                                               | 1,472,252           | -              | 1,472,252           |
| Total Assets at Fair Value | <u>\$ 1,349,252</u>                             | <u>\$ 2,944,357</u> | <u>\$ -</u>    | <u>\$ 4,293,609</u> |

|                            | <b>Assets at Fair Value as of June 30, 2024</b> |                     |                |                     |
|----------------------------|-------------------------------------------------|---------------------|----------------|---------------------|
|                            | <u>Level 1</u>                                  | <u>Level 2</u>      | <u>Level 3</u> | <u>Total</u>        |
| Mutual Funds               | \$ 144,351                                      | \$ -                | \$ -           | \$ 144,351          |
| US Treasury                | 786,293                                         |                     |                | 786,293             |
| Time CDs                   | -                                               | 2,332,655           | -              | 2,332,655           |
| Market Linked CDs          | -                                               | 1,018,713           | -              | 1,018,713           |
| Total Assets at Fair Value | <u>\$ 930,644</u>                               | <u>\$ 3,351,368</u> | <u>\$ -</u>    | <u>\$ 4,282,012</u> |

**NOTE 11 – ADVERTISING COSTS**

The Center expenses all advertising costs as the expenses are incurred. Total advertising and marketing costs for the 2025 and 2024 year are \$182,752 and \$257,543, respectively.

**NOTE 12 – RELATED PARTY TRANSACTIONS AND COMMITMENTS**

The Center has entered into a service agreement with Norfield Development Partners, LLC to receive software, data storage, and intellectual technology services. The contract is in effect until December 31 and automatically renews each year until terminated by either party. The contract amount is \$63,447 per quarter. The Center owns 14.42% of Norfield Development Partners, LLC.

**BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.**  
**(A NON-PROFIT ORGANIZATION)**  
**NOTES TO FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2025 AND 2024**

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**NOTE 13 - DISAGGREGATION OF REVENUE AND PERFORMANCE OBLIGATIONS**

The Center considers performance obligations to be the rendering of services to its participants. When the services are rendered, the obligations have been satisfied and revenue is recognized at that point in time. Transaction prices and amounts are allocated to the per transaction price and amounts allocated to performance obligations as the services are rendered.

A disaggregation of revenues based on the performance obligations is displayed below:

| <u>Performance obligations satisfied at a point in time</u> | <u>2025</u>         | <u>2024</u>         |
|-------------------------------------------------------------|---------------------|---------------------|
| Transmission fees                                           | <u>\$ 3,676,154</u> | <u>\$ 3,296,512</u> |
| Total revenues                                              | <u>\$ 3,676,154</u> | <u>\$ 3,296,512</u> |
|                                                             |                     |                     |
| <u>Performance obligations satisfied over time</u>          | <u>2025</u>         | <u>2024</u>         |
| Membership fees                                             | <u>\$ 42,650</u>    | <u>\$ 41,650</u>    |
| Total revenues                                              | <u>\$ 42,650</u>    | <u>\$ 41,650</u>    |

**NOTE 14 – CONTRACT BALANCES**

The timing of revenue recognition, billings, and cash collections results in billed accounts receivable, unbilled receivables (contract assets), and deferred revenue (contract liabilities) on the Balance Sheets. The deferred revenue reported for each year is recognized as revenue in the following fiscal year.

The beginning and ending contract balances were as follows:

|                  | <u>2025</u> | <u>2024</u> |
|------------------|-------------|-------------|
| Receivables      | \$ 664,912  | \$ 467,979  |
| Deferred revenue | \$ (41,150) | \$ (40,100) |

**NOTE 15 - SUBSEQUENT EVENTS**

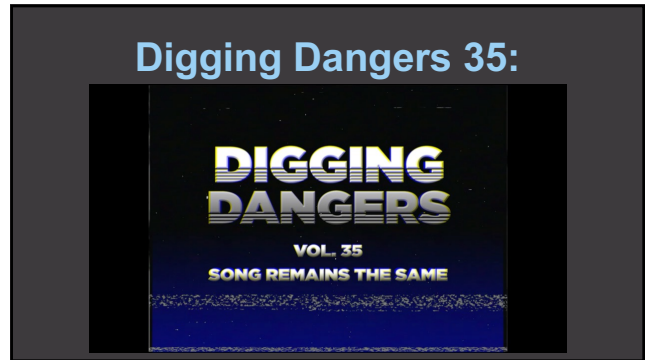
No significant subsequent events have occurred since the date of the financial statements through September 29, 2025, which is the date the financial statements were available to be issued.

**NOTE 16 – EXPENSE CLASSIFICATION**

In 2025 the Center has modified the expense classifications for certain costs. Center insurance, no longer includes any employee related insurance. Wages and salaries were previously reported under two separate lines of management staff wages and operation staff wages; they have now been combined into one line. Additionally, the employee benefits were aggregated into one line, but have now been separated into payroll taxes, health insurance, and retirement benefits.



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**TODAY'S AGENDA**

- Breakfast & Digging Dangers Video
- Welcome & Chair's Message
- Board Introductions
- Blue Stakes Scholarship
- Board Elections
- Auditor's Report
- 2025-2026 FY Financial Outlook
- Center Activity Report
- Questions & Answers
- Adjournment

Visit the QR Code or Link below to view the full meeting packet:



<https://bluestakes.org/pdfs/2025AnnualMeetingPacket.pdf>

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**CHAIR'S MESSAGE**



**TAMMY WAMBEAM**  
Chair  
Blue Stakes of Utah 811

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**BOARD OF DIRECTOR INTRODUCTIONS**



**JILL JONES**  
Secretary  
Blue Stakes of Utah 811

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**BOARD OF DIRECTORS**



**TAMMY WAMBEAM**  
Salt Lake City Public Utilities  
Officer – Chair

**Classification Representation:**  
City & Municipality Owned Utilities

**Board Service:**  
Since July 2024 (1 Year)

8

## BOARD OF DIRECTORS



**AARON LEACH**

UTOPIA Fiber

**Officer – Vice Chair**

**Classification Representation:**

Local Telephone Carriers /  
Fiber Optics

**Board Service:**

Since June 2022 (3 Years)

9

## BOARD OF DIRECTORS



**JEFF HANSEN**

Enbridge Utah

**Officer – Treasurer**

**Classification Representation:**

Enbridge Utah

**Board Service:**

Since March 2018 (7 Years)

10

## BOARD OF DIRECTORS



**JILL JONES**

Central Davis Sewer District

**Officer – Secretary**

**Classification Representation:**

Sewer Utilities

**Board Service:**

Since August 2017 (8 Years)

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## BOARD OF DIRECTORS



**BOB CHECKETTS**

Kern River Gas Transmission

**Director**

**Classification Representation:**

Gas / Oil / Petroleum  
Gathering & Transmission

**Board Service:**

Since July 2013 (12 Years)

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## BOARD OF DIRECTORS



**TROY TUCKER**

Jordan Valley Water CD

**Director**

**Classification Representation:**

Water Utilities

**Board Service:**

Since June 2023 (2 Years)

13

## BOARD OF DIRECTORS



**KEVIN HILL**

Rocky Mountain Power

**Director**

**Classification Representation:**

Rocky Mountain Power

**Board Service:**

Since July 2024 (1 Year)

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## BOARD OF DIRECTORS



### NATHANIEL JOHNSON

Utah Rural Electric  
Cooperative Association

**Director**

**Classification Representation:**

Power Utilities

**Board Service:**

Since October 2024 (1 Year)

15

## BOARD OF DIRECTORS



### MARK PAFF

Verizon Business

**Director**

**Classification Representation:**

Long Distance Telephone  
Carriers / Fiber Optics

**Board Service:**

Since October 2024 (1 Year)

16

## BOARD OF DIRECTORS



### MICHAEL CLARK

Lumen

**Director**

**Classification Representation:**

Lumen

**Board Service:**

Since April 2025 (new)

17

## BOARD OF DIRECTORS



### KYLE WEAVER

Comcast

**Director**

**Classification Representation:**

Cable Television / Broadband

**Board Service:**

Since July 2025 (new)

18

## BOARD OF DIRECTORS



### GLEN PERRY

COP Construction

**Advisory Director**

**Classification Representation:**

Construction

**Board Service:**

Since September 2021 (4 Years)

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## BLUE STAKES SCHOLARSHIP



### JILL JONES

Secretary

Blue Stakes of Utah 811

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BLUE STAKES OF UTAH 811  
SCHOLARSHIP

Utah Valley University  
\$6,000 Awarded  
2025-2026 Recipients:

Raegan Olsen



Liam Wight



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BLUE STAKES ELECTIONS



AARON LEACH  
Vice Chair  
Blue Stakes of Utah 811

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BOARD DIRECTOR NOMINEES



JILL JONES  
Central Davis Sewer District  
Sewer Utilities  
8 Years on Board



TROY TUCKER  
Jordan Valley Water Conservancy District  
Water Utilities  
2 Years on Board



NATHANIEL JOHNSON  
Utah Rural Electric Cooperative Association  
Power Utilities  
1 Year on Board



MARK PAFF  
Verizon  
Long Distance Telephone Carriers / Fiber Optics Utilities  
1 Year on Board

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AUDITOR'S REPORT



RYAN R. CHILD  
Child Richards  
CPAs & Advisors

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AUDITOR'S REPORT



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Members of Blue Stakes of Utah Utility Notification Center, Inc.

**Opinion**

We have audited the accompanying financial statements of Blue Stakes of Utah Utility Notification Center, Inc. (a nonprofit organization), which comprise the balance sheets as of June 30, 2025 and 2024, and the related statements of income and retained earnings, and cash flows, for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blue Stakes of Utah Utility Notification Center, Inc. as of June 30, 2025 and 2024, and the changes in its retained earnings and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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| BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.<br>(A NON-PROFIT ORGANIZATION)<br>BALANCE SHEETS<br>AS OF JUNE 30, 2025 AND 2024 |                  |                  |  |
|----------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|--|
| ASSETS                                                                                                                                 |                  |                  |  |
|                                                                                                                                        | June 30,<br>2025 | June 30,<br>2024 |  |
| CURRENT ASSETS                                                                                                                         |                  |                  |  |
| Cash and cash equivalents                                                                                                              | \$ 48,218        | \$ 16,751        |  |
| Investments—cash equivalents                                                                                                           | 4,125,204        | 4,137,243        |  |
| Accounts receivable                                                                                                                    | 44,931           | 46,779           |  |
| Prepaids                                                                                                                               | 33,878           | 62,573           |  |
| TOTAL CURRENT ASSETS                                                                                                                   | 4,652,231        | 4,362,746        |  |
| FIXED ASSETS                                                                                                                           |                  |                  |  |
| Land                                                                                                                                   | 211,724          | 211,724          |  |
| Equipment                                                                                                                              | 474,340          | 483,496          |  |
| Building                                                                                                                               | 464,459          | 464,459          |  |
| Less: accumulated depreciation                                                                                                         | (738,539)        | (832,895)        |  |
| TOTAL FIXED ASSETS                                                                                                                     | 388,984          | 346,784          |  |
| OTHER ASSETS                                                                                                                           |                  |                  |  |
| Investments—bonds (noncurrent)                                                                                                         | 114,564          | 114,571          |  |
| Net-Bid Development Partners, LLC                                                                                                      | 414,498          | 414,498          |  |
| TOTAL OTHER ASSETS                                                                                                                     | 529,062          | 529,069          |  |
| TOTAL ASSETS                                                                                                                           | \$ 5,570,277     | \$ 5,244,709     |  |
| LIABILITIES AND MEMBER'S EQUITY                                                                                                        |                  |                  |  |
| CURRENT LIABILITIES                                                                                                                    |                  |                  |  |
| Accrued payroll liabilities                                                                                                            | \$ 114,451       | \$ 114,549       |  |
| Accounts payable                                                                                                                       | 74,498           | 74,498           |  |
| Deferred revenue                                                                                                                       | 71,135           | 46,206           |  |
| TOTAL CURRENT LIABILITIES                                                                                                              | 259,084          | 235,253          |  |
| LONG-TERM LIABILITIES                                                                                                                  |                  |                  |  |
| Compensation—deferred                                                                                                                  | 114,454          | 114,573          |  |
| Compensation—deferred                                                                                                                  | 178,205          | 183,751          |  |
| Bonds, plus premium                                                                                                                    | 278,493          | 283,751          |  |
| TOTAL LONG-TERM LIABILITIES                                                                                                            | 571,152          | 582,075          |  |
| TOTAL LIABILITIES                                                                                                                      | 830,236          | 817,328          |  |
| MEMBER'S EQUITY                                                                                                                        |                  |                  |  |
| Retained earnings                                                                                                                      | (5,761,857)      | (5,415,694)      |  |
| TOTAL MEMBER'S EQUITY                                                                                                                  | 5,761,857        | 5,415,694        |  |
| TOTAL LIABILITIES AND MEMBER'S EQUITY                                                                                                  | \$ 5,570,277     | \$ 5,244,709     |  |

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| BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.<br>(A NON-PROFIT ORGANIZATION)<br>STATEMENTS OF INCOME AND RETAINED EARNINGS<br>FOR THE YEARS ENDED JUNE 30, 2025 AND 2024 |                     |                     |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|--|
|                                                                                                                                                                                  | June 30,<br>2025    | June 30,<br>2024    |  |
| INCOME                                                                                                                                                                           |                     |                     |  |
| Transmission fees                                                                                                                                                                | \$ 5,676,254        | \$ 5,296,512        |  |
| Membership fees                                                                                                                                                                  | 6,688               | 6,688               |  |
| <b>TOTAL INCOME</b>                                                                                                                                                              | <b>5,782,942</b>    | <b>5,303,200</b>    |  |
| OPERATING EXPENSES                                                                                                                                                               |                     |                     |  |
| Advertising expense                                                                                                                                                              | 182,782             | 217,543             |  |
| Administrative expense                                                                                                                                                           | 42,881              | 45,814              |  |
| Communication                                                                                                                                                                    | 87,765              | 12,487              |  |
| Depreciation                                                                                                                                                                     | 23,047              | 2,887               |  |
| Electricity                                                                                                                                                                      | 94,271              | 94,271              |  |
| Office supplies (Note 10)                                                                                                                                                        | 76,714              | 84,899              |  |
| Office and postage (Note 10)                                                                                                                                                     | 1,846,738           | 1,847,573           |  |
| Payroll taxes (Note 10)                                                                                                                                                          | 185,000             | 184,693             |  |
| Health insurance (Note 10)                                                                                                                                                       | 497,043             | 498,357             |  |
| Retirement benefits (Note 10)                                                                                                                                                    | 45,408              | 45,408              |  |
| Contracted services                                                                                                                                                              | 49,884              | 284,437             |  |
| Property tax                                                                                                                                                                     | 112,475             | 8,587               |  |
| Professional fees                                                                                                                                                                | 48,498              | 48,457              |  |
| Service and maintenance                                                                                                                                                          | 482,173             | 486,546             |  |
| Travel and lodging                                                                                                                                                               | 31,048              | 4,400               |  |
| Utilities                                                                                                                                                                        | 6,457               | 6,503               |  |
| Bank charges                                                                                                                                                                     | 8,678               | 8,593               |  |
| Donations                                                                                                                                                                        | 32,898              | 6,800               |  |
| <b>TOTAL OPERATING EXPENSES</b>                                                                                                                                                  | <b>5,706,574</b>    | <b>5,528,773</b>    |  |
| <b>NET OPERATING INCOME (LOSS)</b>                                                                                                                                               | <b>(24,632)</b>     | <b>(499,611)</b>    |  |
| OTHER INCOME (EXPENSES)                                                                                                                                                          |                     |                     |  |
| Unrealized gain (loss) on investments                                                                                                                                            | 384,288             | 298,624             |  |
| <b>TOTAL OTHER INCOME (EXPENSE)</b>                                                                                                                                              | <b>384,288</b>      | <b>298,624</b>      |  |
| <b>NET INCOME (LOSS)</b>                                                                                                                                                         | <b>259,656</b>      | <b>(199,987)</b>    |  |
| <b>BEGINNING RETAINED EARNINGS</b>                                                                                                                                               | <b>5,471,098</b>    | <b>5,671,086</b>    |  |
| <b>ENDING RETAINED EARNINGS</b>                                                                                                                                                  | <b>\$ 5,730,754</b> | <b>\$ 5,471,099</b> |  |

See accompanying notes to financial statements.

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| BLUE STAKES OF UTAH UTILITY NOTIFICATION CENTER, INC.<br>(A NON-PROFIT ORGANIZATION)<br>STATEMENTS OF CASH FLOWS<br>FOR THE YEARS ENDED JUNE 30, 2025 AND 2024 |                  |                  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|--|
|                                                                                                                                                                | June 30,<br>2025 | June 30,<br>2024 |  |
| CASH FLOWS FROM OPERATIONS                                                                                                                                     |                  |                  |  |
| Net operating income (loss)                                                                                                                                    | \$ (24,632)      | \$ (499,611)     |  |
| Adjustments to reconcile net income to net cash provided by operating activities                                                                               |                  |                  |  |
| Depreciation                                                                                                                                                   | 23,047           | 2,887            |  |
| (Increase) decrease in:                                                                                                                                        |                  |                  |  |
| Accounts receivable - members                                                                                                                                  | (186,010)        | 82,478           |  |
| Prepaids                                                                                                                                                       | 48,145           | (18,377)         |  |
| Income (decrease) in:                                                                                                                                          |                  |                  |  |
| Deferred charges                                                                                                                                               | 1,008            | (288)            |  |
| Competition discount                                                                                                                                           | 8,410            | 26,900           |  |
| Accrued liability - bonus plan                                                                                                                                 | 84,198           | 72,343           |  |
| Accrued payroll liability                                                                                                                                      | 6,000            | 344,491          |  |
| Accounts payable                                                                                                                                               | 1,171            | 10,051           |  |
| Net cash provided (used) by operating activities                                                                                                               | (85,723)         | (189,176)        |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                                                                                                                           |                  |                  |  |
| Purchase of investments                                                                                                                                        | 242,539          | -                |  |
| Purchase of fixed assets                                                                                                                                       | -                | -                |  |
| Net cash provided (used) by investing activities                                                                                                               | 242,539          | -                |  |
| Net increase (decrease) in cash                                                                                                                                | 156,816          | (189,176)        |  |
| CASH AND CASH EQUIVALENTS, BEGINNING                                                                                                                           | 142,714          | 834,202          |  |
| CASH AND CASH EQUIVALENTS, ENDING                                                                                                                              | \$ 299,530       | \$ 645,026       |  |
| SUPPLEMENTAL DISCLOSURES:                                                                                                                                      |                  |                  |  |
| Non-cash investing activities:                                                                                                                                 |                  |                  |  |
| Unrealized gain (loss)                                                                                                                                         | \$ 384,288       | \$ 298,624       |  |
|                                                                                                                                                                | \$ 299,530       | \$ 645,026       |  |

See accompanying notes to financial statements.

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## 2025-2026 FISCAL YEAR FINANCIAL OUTLOOK



**JEFF HANSEN**  
Treasurer  
Blue Stakes of Utah 811

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## BLUE STAKES OF UTAH 811 MEMBERSHIP ASSOCIATION

- Non-profit membership association
- Operating expenses of the Center are covered by the membership
- Majority of the fees charged to members are based on Transmission fees
- Billable Transmissions equalize the cost to the members based on usage
- Cash reserves are to offset continual fluctuation in billable transmissions

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## BLUE STAKES OF UTAH 811 BUDGET APPROACH

- A guiding principle for our budget is to have enough cash reserves to cover one year of operating expenses.
- Cash Reserves are currently strong and meet this guiding principle.
- A free month of billing was provided to the membership in 6 out of the last 11 years to keep our prices consistent while maintaining the desired cash reserves.
- Last pricing increase was January 2025.

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## BLUE STAKES OF UTAH 811 REVENUE TREND & OUTLOOK

- Fiscal year to date (July-September)
  - Locate Request Volume
    - About 2.5% higher than last year
  - Notification Volume
    - About 5% higher than last year
  - Revenue
    - About 3% higher than projected
- Full year of new rates

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### BLUE STAKES OF UTAH 811 EXPENSE ADJUSTMENTS

- Budgeted Expenses versus last year's budget
  - Total Expenses increased by 4.5%
    - O&M expenses increased by about 9%
    - Workforce expenses increased by about 3%
  - To maintain the same level of service and expectations currently provided
  - Restore some initiatives that were removed from last year's budget

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### BLUE STAKES OF UTAH 811 2025-2026 FISCAL YEAR BUDGET

|                                         |                     |   |
|-----------------------------------------|---------------------|---|
| Income                                  | \$ 4,577,782        |   |
| Expenses                                |                     |   |
| Advertising                             | \$ 275,000          | ▲ |
| Automobile Expense                      | \$ 55,950           | ▲ |
| Communications                          | \$ 93,700           | ▲ |
| Insurance                               | \$ 40,840           | ▲ |
| Office Expense                          | \$ 99,790           | ▲ |
| Building Expense                        | \$ 34,200           | ▲ |
| Payroll Expense                         | \$ 2,943,487        | ▲ |
| Property Tax Expense                    | \$ 13,000           | — |
| Professional Fees                       | \$ 76,850           | ▲ |
| Service Agreements                      | \$ 469,135          | ▲ |
| Travel & Training                       | \$ 92,750           | ▲ |
| Capital                                 | \$ 0                | — |
| <b>Total Expenses</b>                   | <b>\$ 4,194,702</b> | ▲ |
| Cash Reserves Change<br>(No Free Month) | \$ 383,081          | ▲ |

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### OUTREACH - \$275,000

Increased by \$65,000 (30.95%) from last year

- Promotional Handouts
- Damage Prevention Awareness Seminars
- Home Shows & Industry Conferences
- Increased In-Person Education
- Media Advertisement
  - TV & Digital
  - Social Media
  - Billboards & Banners
  - Videos/Infographics

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### COMMUNICATIONS - \$93,700

Reduced by \$5,610 (5.65%) from last year

- Telephone Services
- Home Agents
- Internet Providers
- Cell Phones
- SMS Text Service

### BUILDING EXPENSE - \$34,200

Decreased by \$1,620 (-4.52%) from last year

- Utilities
- Building & Ground Maintenance

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### CENTER INSURANCE - \$40,840

Increased by \$3,600 (9.67%) from last year

- Professional Liability
- Business Liability
- Management Liability
- Workers Compensation
- Cybersecurity Liability

### AUTOMOBILE EXPENSE - \$55,950

Increased by \$10,950 (24.33%) from last year

- Vehicle Allowance
- Vehicle Expenses/Fuel

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### PAYROLL EXPENSES - \$2,943,487

Increased by \$24,627 (0.84%) from last year

- Management Staff
- Agent Staff
- Temporary Employees

#### Additional Focus & Efforts:

- Training & Education
- Quality Assurance
- Higher Service Levels

#### Includes:

Salaries, Wages, Overtime, Retirement, Bonuses, Employee Benefits (Health, Dental, etc.), Taxes, Overhead, Burdens, and Hiring Expenses

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## OFFICE EXPENSE - \$99,790

Increased by \$7,750 (8.42%) from last year

- Equipment
- Supplies
- Postage and Delivery
- Dues & Subscriptions
- Blue Stakes Scholarship Fund
- Wellness Program
- Employee & Board Misc. Expenses
- Educational Assistance

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## PROFESSIONAL FEES - \$76,850

Increased by \$5,000 (6.96%) from last year

- Accounting Fees
- Audit Fees
- Legal Fees
- PEO Administration Fees
  - Payroll, HR, Employee Benefits, etc.
- Language Interpretation Service

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## SERVICE AGREEMENTS - \$469,135

Decreased by \$17,105 (-3.52%) from last year

- Telephone & Call Recording System
- Ticket Entry Operating System
- Hosted Newtin Servers
- Microsoft Online Services & Storage
- Arctic Wolf Cybersecurity
- Online Accounting & AR/AP
- Software and Security Services
- Mapping – UGRC
- Consulting & Managed Services

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## TRAVEL, TRAINING, & MEETINGS - \$92,750

Increased by \$38,400 (70.65%) from last year

- Meeting Expenses
  - Annual Meeting of Members
  - Board Meetings
  - Employee Meetings
- Training Expenses
  - Supervisor & Technical Training
  - Software & Online Training
- Seminar Expenses
  - CGA & GDP Conferences
  - Norfield & FNCA Meetings
  - 811 Collaboration Events

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## CENTER ACTIVITY REPORT



**PAUL HUNTSMAN**

President  
Blue Stakes of Utah 811

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## MEMBER SERVICE & ADMINISTRATIVE OPERATIONS



**CHARLEY GRABLE**  
Member Services  
Coordinator



**LAURA RAVEN**  
Director –  
Human Resources and  
Administrative Operations



**RUSS STACEY**  
Administrative  
Specialist

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## ASSOCIATION MEMBERSHIP

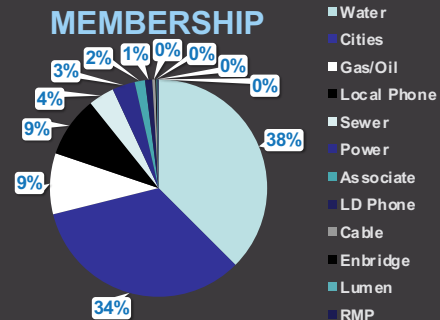
**657**

Currently Active and  
Participating Members

[https://newtin.bluestakes.org/newtinweb/ut\\_membersnew.html](https://newtin.bluestakes.org/newtinweb/ut_membersnew.html)

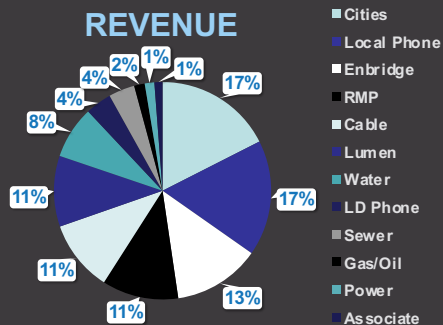
45

## MEMBERSHIP



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## REVENUE



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## BLUE STAKES OF UTAH 811 MISSION STATEMENT

"Our mission is to promote public safety, protect underground facilities, and minimize service interruptions by processing locate requests and providing damage prevention education. We accomplish this as the communications link between excavators and facility owners as the statewide one-call center in providing efficient and cost effective customer service."

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## ACHIEVEMENTS AND INITIATIVES

### Electronic Positive Response (EPR) Resources:

- ONLINE & downloadable PDFs
- <https://www.bluestakes.org/epr/#EPRResources>
- EPR Response Codes
- EPR Code Definitions and Facility Operator Usage Guidelines

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## ACHIEVEMENTS AND INITIATIVES

### Member Facility Operator Contact Information Review:

- Verify Member Facility Operator Contact Information On File is Accurate and Complete
- Definitions for each Facility Contact Type
  - <https://www.bluestakes.org/ufaq/what-are-the-definitions-for-each-facility-operator-contact-type/>
- Remote Access for Members (RAM Account)
  - <https://newtin.bluestakes.org/newtinweb/signup.nas?type=Member%7CRAM>

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## ACHIEVEMENTS AND INITIATIVES

### Membership Fees and Payment Methods:

- Membership Fee Matrix 2025
  - <https://www.bluestakes.org/pdfs/MembershipFeeMatrix2025.pdf>
- Streamline Your Payments
  - Online Payments – View and pay invoices directly, just click the link in your email or invoice.
  - ACH and EFT payments also accepted for your convenience.
- Questions email [billing@bluestakes.org](mailto:billing@bluestakes.org)

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## ACHIEVEMENTS AND INITIATIVES

### LOCATOR LOGiX ticket management system (TMS):

- Designed to assist in managing locate requests
- More Information: LOCATOR LOGiX
  - <https://www.bluestakes.org/locator-logix/>
- Complimentary Locator Logix Subscription Offer for members receiving less than 500 tickets/year

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## ACHIEVEMENTS AND INITIATIVES

### CENTER LOGiX Development Update:

- User Friendly Tools and Features:
  - Notification Area Management
  - Contact Management
  - Delivery Address Management
  - Self Service Reporting
- Anticipated rollout in 2026

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## IT OPERATIONS



DAVID BELL

Director –  
Information  
Technology Operations



GAVIN MAYNARD

IT & Data Analytics  
Specialist



COLTON CLEMENT

IT & Security  
Specialist

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## ACHIEVEMENTS AND INITIATIVES

### Security Enhancements

- 3-year Arctic Wolf contract
  - Lower cost
  - Higher operations warranty (\$1.5M)
- Arctic Wolf Active Response
- Arctic Wolf Incident Response Planner
- SCuBA Cyber Resilience Assessment
- Principle of Least Privilege Policy
- Multi Factor Authentication (MFA) implemented

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## ACHIEVEMENTS AND INITIATIVES

### Additional Enhancements

- Disaster Mitigation & Business Continuity
- Data collection and reporting automation
- Internal SharePoint intranet improvements
- Automated internet connection monitoring with PowerShell & Intune deployment, including Azure Blob logging integration
- Created internal training materials
- Developed new dashboards to track and improve agent performance

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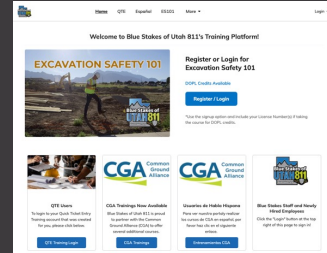
## ACHIEVEMENTS AND INITIATIVES

### Additional Initiatives

- Developing Dig Logix ticket management
- Developing Center Logix platform
- Analyzing potential abusers of 811 process
  - No Response Notices
  - EPR responses
  - Updating locate requests
- Join Our Mailing List (<https://www.bluestakes.org/contact-form/>)
- Assist other departments with their projects and initiatives

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## Blue Stakes Online Training



Free Online Excavation Safety Trainings [Learn More](#)

- Website Banner
- Platform Redesign
- Integrated CGA Training modules
- Including Spanish versions

<https://training.bluestakes.org/>

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## Key Performance Indicators (KPI) Dashboard

Only Include Complete Months

Comparison Summary - Fiscal Year 2025 with Fiscal Year 2024

| Month | FY2025  | FY2024  | % Change | Month | FY2025  | FY2024  | % Change | Month | FY2025  | FY2024  | % Change | Month | FY2025  | FY2024  | % Change |
|-------|---------|---------|----------|-------|---------|---------|----------|-------|---------|---------|----------|-------|---------|---------|----------|
| Jan   | 10,000  | 10,000  | 0.0%     | Jan   | 10,000  | 10,000  | 0.0%     | Jan   | 10,000  | 10,000  | 0.0%     | Jan   | 10,000  | 10,000  | 0.0%     |
| Feb   | 10,000  | 10,000  | 0.0%     | Feb   | 10,000  | 10,000  | 0.0%     | Feb   | 10,000  | 10,000  | 0.0%     | Feb   | 10,000  | 10,000  | 0.0%     |
| Mar   | 10,000  | 10,000  | 0.0%     | Mar   | 10,000  | 10,000  | 0.0%     | Mar   | 10,000  | 10,000  | 0.0%     | Mar   | 10,000  | 10,000  | 0.0%     |
| Apr   | 10,000  | 10,000  | 0.0%     | Apr   | 10,000  | 10,000  | 0.0%     | Apr   | 10,000  | 10,000  | 0.0%     | Apr   | 10,000  | 10,000  | 0.0%     |
| May   | 10,000  | 10,000  | 0.0%     | May   | 10,000  | 10,000  | 0.0%     | May   | 10,000  | 10,000  | 0.0%     | May   | 10,000  | 10,000  | 0.0%     |
| Jun   | 10,000  | 10,000  | 0.0%     | Jun   | 10,000  | 10,000  | 0.0%     | Jun   | 10,000  | 10,000  | 0.0%     | Jun   | 10,000  | 10,000  | 0.0%     |
| Jul   | 10,000  | 10,000  | 0.0%     | Jul   | 10,000  | 10,000  | 0.0%     | Jul   | 10,000  | 10,000  | 0.0%     | Jul   | 10,000  | 10,000  | 0.0%     |
| Aug   | 10,000  | 10,000  | 0.0%     | Aug   | 10,000  | 10,000  | 0.0%     | Aug   | 10,000  | 10,000  | 0.0%     | Aug   | 10,000  | 10,000  | 0.0%     |
| Sep   | 10,000  | 10,000  | 0.0%     | Sep   | 10,000  | 10,000  | 0.0%     | Sep   | 10,000  | 10,000  | 0.0%     | Sep   | 10,000  | 10,000  | 0.0%     |
| Oct   | 10,000  | 10,000  | 0.0%     | Oct   | 10,000  | 10,000  | 0.0%     | Oct   | 10,000  | 10,000  | 0.0%     | Oct   | 10,000  | 10,000  | 0.0%     |
| Nov   | 10,000  | 10,000  | 0.0%     | Nov   | 10,000  | 10,000  | 0.0%     | Nov   | 10,000  | 10,000  | 0.0%     | Nov   | 10,000  | 10,000  | 0.0%     |
| Dec   | 10,000  | 10,000  | 0.0%     | Dec   | 10,000  | 10,000  | 0.0%     | Dec   | 10,000  | 10,000  | 0.0%     | Dec   | 10,000  | 10,000  | 0.0%     |
| Total | 120,000 | 120,000 | 0.0%     | Total | 120,000 | 120,000 | 0.0%     | Total | 120,000 | 120,000 | 0.0%     | Total | 120,000 | 120,000 | 0.0%     |

<https://www.bluestakes.org/about-us/#KPI>

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## NOTIFICATION CENTER OPERATIONS



**JEANETTE DIETRICH**  
Director – Notification Center Operations

**JODI JENSEN**  
Team Coordinator

**KORY BOUWHUIS**  
Team Coordinator

**KELSEA SILLITOE**  
Team Coordinator

**Coming Soon**  
Training Specialist

NOTIFICATION CENTER TEAM: Currently 18 Locate Specialists

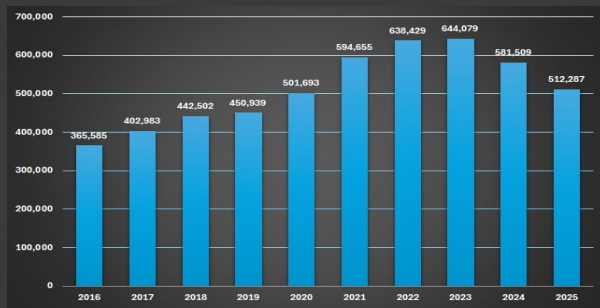
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## CUSTOMER SERVICE PERFORMANCE LEVELS

- Average Speed of Answer (ASA)
  - Goal = 30 seconds or less **Achieved = 23 seconds**
- Percentage of Calls Answered Within 40 Sec
  - Goal = 85% **Achieved = 89.93%**
- Abandoned Percentage
  - Goal = 2% or less **Achieved = 0.67%**
- Maintain Web Percentage
  - 73% or higher **Achieved = 70.98%**

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## TICKET VOLUME



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## ONLINE LOCATE REQUEST SUBMISSION

| Year | Percentage |
|------|------------|
| 2016 | 63.32%     |
| 2017 | 65.30%     |
| 2018 | 66.38%     |
| 2019 | 66.04%     |
| 2020 | 66.74%     |
| 2021 | 71.15%     |
| 2022 | 74.46%     |
| 2023 | 75.55%     |
| 2024 | 72.61%     |
| 2025 | 70.38%     |

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## ACHIEVEMENTS AND INITIATIVES

- Maintained excellent service levels
- TalentLMS virtual training improvements
- Quality Management improvements, including daily peer reviews and education
- Continued education to help reduce unnecessary Update requests
- No Response Notice (NRSP) continued education
- Professional excavator education campaign to submit requests online
- Busy Season Incentive Implementation to ensure excellent Customer Service levels

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```

    graph TD
      A[ANSWERING NECESSARY  
UPDATE REQUESTS INITIATIVE] --> B{Answer  
Yes to  
both  
questions}
      A --> C{Answer  
No to  
either  
question}
      B --> D[According to Utah Code §4-4a-402(b) in the DAMAGE TO UNDERGROUND UTILITY FACILITIES ACT, Notice shall be given not more than 14 days before excavation begins.  
  
And according to Utah Code §4-4a-403, an excavator may be responsible for the costs incurred by an operator to remove its underground facilities following the receipt of a written notice given by an excavator at the same location. An excavator should not send a multiple notice for the same location before excavation activity has started or after excavation activity has been completed.  
  
Will you be excavating within the 21-calendar day life of this Update request?  
○ Yes    ○ No  
  
Does the work type and area of excavation remain the same, as provided on the original request?  
○ Yes    ○ No  
  
Cancel    OK]
      C --> E[ALERT! The Locate Request will not be updated because no excavation is going to occur within the 21-calendar day life of the Locate Request. The Locate Request will remain a Live Locate Request for at least 2 workdays. If changed, please submit a new Locate Request or amend 2 workdays before but not more than 14 days prior to when excavation will take place.]
  
```

The flowchart illustrates the process for handling update requests for excavation. It begins with the title "ANSWERING NECESSARY UPDATE REQUESTS INITIATIVE". From this title, the process branches into two paths based on the answers to two questions: "Answer Yes to both questions" and "Answer No to either question".

If the answer is "Yes to both questions", the process continues to a decision point: "Will you be excavating within the 21-calendar day life of this Update request?". If the answer is "Yes", it then asks: "Does the work type and area of excavation remain the same, as provided on the original request?". If the answer is "Yes", the process ends with "Cancel" and "OK" buttons. If the answer is "No", it proceeds to the "ALERT!" section.

If the answer is "No to either question", the process proceeds directly to the "ALERT!" section.

The "ALERT!" section contains the following text: "The Locate Request will not be updated because no excavation is going to occur within the 21-calendar day life of the Locate Request. The Locate Request will remain a Live Locate Request for at least 2 workdays. If changed, please submit a new Locate Request or amend 2 workdays before but not more than 14 days prior to when excavation will take place."

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# PUBLIC AWARENESS & EDUCATION OPERATIONS



SPENCER FELSTED

Director –  
Public Awareness &  
Education



MARY FERRIN

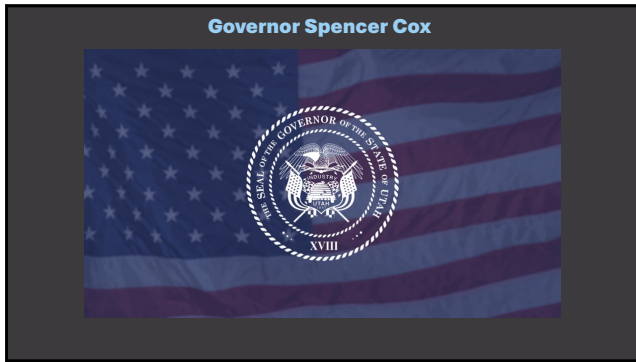
Public Awareness &  
Education Specialist

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## DAMAGE PREVENTION AWARENESS SEMINARS

- **17 In-Person Seminars**
- **2,576 Attendees**
- **663 unique companies represented**
- **32% first-time attendees**
- **407 DOPL CEU's**
- **395 Drinking Water CEU's**
- **174 Wastewater CEU's**
- **Personalized message by Governor Cox**

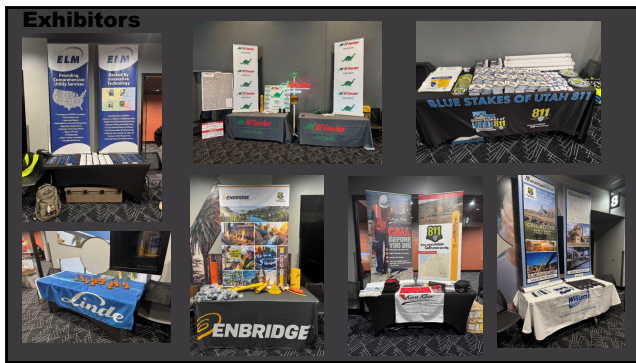
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**SAVE THE DATE**

**2026 Damage Prevention Awareness Seminars (DPA)**

Registration Opens December 1, 2025

January 7 (Wed) – Marriott Courtyard Hotel  
1254 S Interstate Drive, Cedar City, Utah 84720

January 8 (Thu) – Dixie Convention Center  
6225 S Convention Center Drive, St. George, Utah 84790

January 14 & 15 (Wed/Thu) – Fat Cats Bufile  
12001 S Railroad Road, Buffalo, Utah 84005

January 21 & 22 (Wed/Thu) – Fat Cats Saratoga Springs  
212 W Pioneer Crossing, Saratoga Springs, Utah 84045

January 27 (Tue) – Riverwoods Conference Center  
615 S Riverwoods Parkway, Logan, Utah 84321

January 28 & 29 (Wed/Thu) – Fat Cats Clinton  
2002 W 1800 N, Clinton, Utah 84015

February 3 (Tue) – Park City Hospital (Blair Education Center)  
900 Round Valley Drive, Park City, Utah 84060

February 4 (Wed) – Uintah Western Park Convention Center  
302 E 200 S, Vernal, Utah 84078

February 5 (Thu) – Carbon County Fairgrounds  
310 S Fairgrounds Road, Price, Utah 84051

February 11 (Wed) – Blanding Arts & Events Center  
711 W 100 S, Blanding, Utah 84511

February 12 (Thu) – Hoochie Carlo Collection by Hilton  
111 N 100 W, Moab, Utah 84032

February 18 (Wed) – Snow College Campus (Admin Building)  
800 W 200 S, Richfield, Utah 84701

February 19 (Thu) – Juab County Fairgrounds (Bldg. 14)  
400 W Center Street, Nephi, Utah 84648

**2026**

**DAMAGE PREVENTION**

**AWARENESS SEMINARS**

January & February

In-Person

Breakfast Seminars

Eligible for CEU Credits

<https://www.bluestakes.org/events#events-dpa>

We would love your participation!

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