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**Blue Stakes of Utah 811**  
**ANNUAL MEETING OF MEMBERS MINUTES**

The Gathering Place at Gardner Village  
1100 West 7800 South  
West Jordan, Utah 84088  
**SEPTEMBER 15, 2021 – 9:00 A.M.**

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### **WELCOME AND INTRODUCTIONS**

Kyle Kalian, Blue Stakes of Utah 811 Board Chair, opened the meeting following a buffet breakfast and the presentation of Digging Dangers 31 video titled "Under Pressure". Kyle introduced the members of the Board of Directors, thanked the membership for their support and participation, invited the members to participate in the annual Damage Prevention Awareness Seminars, encouraged feedback from the membership on potential state law changes, thanked Paul Huntsman and the rest of the management and staff at the Center, presented Camron Burnette as the recipient of the Blue Stakes Scholarship through UVU, and presented his "Chair's Message". A copy of the "Chair's Message", a list of the Board of Directors, a list of all participating association members, and an invitation to the DPA seminars were also included in the packet provided to meeting attendees.

### **VOTING AND ELECTION RESULTS**

Kyle Kalian, Blue Stakes of Utah 811 Board Chair, presented the results from the online voting that was completed prior to the Annual Meeting of Members.

**Articles of Incorporation Amendment:** The Association membership voted FOR the Amendment change, which augmented the Purpose Statement to include Blue Stakes dual role in not only processing locate requests, but also to include providing damage prevention education throughout the state of Utah. The vote was 24,351 votes FOR and 6 votes AGAINST.

**Board of Director Elections:** The following Blue Stakes Board of Directors were elected by their corresponding utility classification. They will each fill three-year terms representing their utility classification which will expire at the Annual Meeting of Members in 2024:

**Keith Perkins / UTOPIA with 100% of vote**  
Local Telephone Carriers / Fiber Optics Utility Classification

**Paul Harvey / Comcast with 100% of vote**  
Cable Television / Broadband Utility Classification

**Nick Kryger / Salt Lake City Public Utilities with 98.3% of vote**  
City and Municipality Owned Utility Classification

**Bob Checketts / Kern River Gas Transmission with 100% of vote**  
Gas / Oil / Petroleum Gathering and Transmission Utility Classification

### **AUDITOR'S REPORT**

Ryan Child from Child Richards, CPAs & Advisors presented the Independent Auditor's Report of the financial statements of Blue Stakes of Utah 811 for the fiscal year which ran from July 1, 2020 to June 30, 2021. The report expressed the opinion that the financial statements present fairly the financial position of Blue Stakes of Utah 811. A copy of the Audit Report was included in the packet provided to all meeting attendees.

## **2022 FISCAL YEAR FINANCIAL REPORT**

Paul Harvey, Blue Stakes of Utah 811 Treasurer, discussed the Center's 2020-2021 fiscal year actuals versus budget. He also outlined the budget for the 2021-2022 fiscal year, which runs from July 1, 2021 to June 30, 2022. A copy of the budget was included in the packet.

## **CENTER ACTIVITY REPORT**

Paul Huntsman thanked the other presenters, the board, and the membership. He discussed the continued safe and successful operations of the Center through the ongoing pandemic and record-breaking ticket volumes. He also introduced the Blue Stakes Notification Center management staff who were present at the meeting (Jeanette Dietrich, Laura Raven, David Bell, Spence Felsted, Sherrie Miller, Russ Stacey, and Dan Spencer) and acknowledged their contributions, and the contributions by the rest of the Center staff, to the overall success of Blue Stakes Center.

Paul presented the Center Activity Report for the 2021 fiscal year emphasizing the Association's primary role in processing locate requests and providing damage prevention education throughout the state of Utah to promote public safety, protect underground facilities, and minimize service interruptions. Graphs were presented reflecting the distribution of members and revenue generation by utility classification. Statistical and other information was provided relating to ticket volume, online usage, damage prevention education and awareness, 811 utilization, and DIRT.

Paul also outlined some of the Center achievements – Upgraded telephone switch, no downtime on core systems, increased growth of Online “Excavator Safety 101” training system, increased usage of EPR and WebTMS systems, and the increased usage of the new Mobile App. He also encouraged members to continue and/or start utilizing Electronic Positive Response, WebTMS Ticket Management System, and the Mobile App. There were also door prize drawings for a few items and a promotional items bag provided to each attendee.

Paul shared the following areas of emphasis the Center will be pursuing during the 2021 fiscal year:

1. Maintain Exceptional Customer Satisfaction and Service Levels
2. Expand Online Self-Help and Utilization
3. Expand Mobile App Functionality
4. Expand the Use of Electronic Positive Response – Members and Excavators
5. Cyber Security
6. Implement additional phone system functionality and integration with Newtin
7. Refresh Website

## **QUESTIONS & ANSWERS**

Kyle Kalian opened the meeting for a question-and-answer period. No questions came forward from those in attendance.

## **MEETING ADJOURNMENT**

Meeting concluded and adjourned around 10:30 a.m.

**ATTENDANCE – 62 people / 33 unique companies (additional 10 registered but did not attend)**